Financial and Compliance Report June 30, 2017

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**RSM US LLP** 

#### **Independent Auditor's Report**

To the Board of Directors Florida Community Loan Fund, Inc. Orlando, Florida

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Florida Community Loan Fund, Inc., which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Florida Community Loan Fund, Inc. as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

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#### Other Matters - Other Information

Our audits were conducted for the purpose of forming opinions on the financial statements as a whole. The Schedule of Expenditures of Federal Awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* is presented for purposes of additional analysis and is not a required part of the basic financial statements.

Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 30 2017, on our consideration of the Florida Community Loan Fund's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Florida Community Loan Fund's internal control over financial reporting and compliance.

RSM US LLP

Orlando, Florida October 30, 2017

# Statements of Financial Position June 30, 2017 and 2016

	2017	2016
Assets		
Current assets:		
Cash and cash equivalents	\$ 19,662,870	\$ 22,189,449
Investments	1,017,438	1,100,796
Loans receivable, net of allowance for loan losses		
in 2017 – \$502,675; 2016 – \$185,484	10,286,601	4,085,909
Other current assets	579,754	468,382
Total current assets	31,546,663	27,844,536
Investments, net of current portion	2,125,491	2,111,172
Federal Home Loan Bank stock, at cost	54,700	47,700
Loans receivable, net of allowance for loan losses		
in 2017 – \$1,572,966; 2016 – \$1,478,253	31,240,874	29,276,415
Furniture and equipment, net of accumulated depreciation		
in 2017 – \$178,826; 2016 – \$167,794	24,479	26,361
Total assets	\$ 64,992,207	\$ 59,306,184
Liabilities and Net Assets		
Current liabilities:		
Accounts payable and accrued expenses	\$ 473,287	\$ 528,448
Deferred revenue	500,000	-
Notes payable, bonds payable and lines of credit, current portion	6,707,500	3,523,000
Other liabilities – equity equivalent investments, current portion	1,000,000	1,000,000
Total current liabilities	8,680,787	5,051,448
Notes payable, bonds payable and lines of credit, net of current portion	19,393,404	20,852,904
Other liabilities – equity equivalent investments, net of current portion	8,000,000	8,000,000
Total liabilities	36,074,191	33,904,352
Commitments and contingencies (Notes 5, 10 and 11)		
Net assets:		
Unrestricted:		
Designated by the Board for loans	23,324,211	19,718,676
Undesignated	5,277,340	3,871,156
Temporarily restricted	316,465	1,812,000
Total net assets	28,918,016	25,401,832
Total liabilities and net assets	\$ 64,992,207	\$ 59,306,184

# Statements of Activities Years Ended June 30, 2017 and 2016

	2017				2016						
	•		1	Temporarily		Temporarily					
	ι	<b>Jnrestricted</b>		Restricted	Total		Unrestricted	d Restricted			Total
Revenues:											
Grants and contributions	\$	2,569,161	\$	110,000	\$ 2,679,161	\$	2,590,188	\$	1,800,000	\$	4,390,188
Investment income		24,309		-	24,309		109,954		-		109,954
Interest on loans receivable		1,939,614		-	1,939,614		1,641,672		-		1,641,672
Fees and other		3,165,654		-	3,165,654		1,938,910		-		1,938,910
Net assets released from restrictions		1,605,535		(1,605,535)	-		18,000		(18,000)		-
Total revenues		9,304,273		(1,495,535)	7,808,738		6,298,724		1,782,000		8,080,724
Expenses:											
Program services		3,526,846		-	3,526,846		3,056,778		-		3,056,778
Supporting services:											
Management and general		604,069		-	604,069		584,808		-		584,808
Fundraising		161,639		-	161,639		141,003		-		141,003
Total supporting services		765,708		-	765,708		725,811		-		725,811
Total expenses		4,292,554		-	4,292,554		3,782,589		-		3,782,589
Change in net assets		5,011,719		(1,495,535)	3,516,184		2,516,135		1,782,000		4,298,135
Net assets:											
Beginning		23,589,832		1,812,000	25,401,832		21,073,697		30,000		21,103,697
Ending	_\$	28,601,551	\$	316,465	\$ 28,918,016	\$	23,589,832	\$	1,812,000	\$	25,401,832

# Statement of Functional Expenses Year Ended June 30, 2017

			Supporting Services							
		Program Services		Management and General		Fundraising		Total upporting Services	_	2017 Total Expenses
Payroll and related costs	\$	1,738,178	\$	417,998	\$	125,767	\$	543,765	\$	2,281,943
Interest expense		788,880		-		-		-		788,880
Office and administrative		147,406		47,659		10,423		58,082		205,488
Professional fees		136,507		118,021		5,291		123,312		259,819
Provision for loan losses		452,739		-		-		-		452,739
Occupancy		77,980		18,399		5,514		23,913		101,893
Marketing		126,421		-		14,047		14,047		140,468
Other		1,662		-		-		-		1,662
Membership and training		48,630		-		-		-		48,630
Depreciation		8,443		1,992		597		2,589		11,032
Total expenses	_\$_	3,526,846	\$	604,069	\$	161,639	\$	765,708	\$	4,292,554

Florida Community Loan Fund, Inc.

# Statement of Functional Expenses Year Ended June 30, 2016

			Supporting Services							
		Program Services		Management and General		Fundraising		Total Supporting Services		2016 Total Expenses
Payroll and related costs	\$	1,560,510	\$	378,742	\$	113,763	\$	492,505	\$	2,053,015
Interest expense		735,948		-		-		-		735,948
Office and administrative		143,631		59,796		10,471		70,267		213,898
Professional fees		143,498		125,358		2,137		127,495		270,993
Provision for loan losses		200,537		-		-		-		200,537
Occupancy		77,499		18,809		5,650		24,459		101,958
Marketing		75,146		-		8,351		8,351		83,497
Other		59,011		-		-		-		59,011
Membership and training		34,335		-		-		-		34,335
Awards and grants		18,000		-		-		-		18,000
Depreciation		8,663		2,103		631		2,734		11,397
Total expenses	_\$	3,056,778	\$	584,808	\$	141,003	\$	725,811	\$	3,782,589

# Statements of Cash Flows Years Ended June 30, 2017 and 2016

Cash flows from operating activities:         \$ 3,516,184         \$ 4,298,135           Change in net assets         Adjustments to reconcile change in net assets to net cash provided by operating activities:         11,032         11,397           Provision for loan losses         452,739         200,537           Gain on sale of real estate         7.04         (77,082)           Changes in operating assets and liabilities:         72,761         (77,082)           Changes in operating assets and liabilities:         (111,372)         (100,099)           Accounts payable and accrued liabilities         (55,161)         73,452           Deferred revenue         500,000         -           Net cash provided by operating activities         (545,551)         (11,27,604)           Sales of investments         (545,551)         (1,127,604)           Sales of investments         (546,17,890)         (2,525,181)           Net cash provided by financing activities         (8,617,890)         (2,525,181)           Proceeds fro			2017		2016
Adjustments to reconcile change in net assets to net cash provided by operating activities:  Depreciation 11,032 11,397 Provision for loan losses 452,739 200,537 Gain on sale of real estate 7,000,637 Gain on sale of real estate 7,700,000 Net unrealized and realized losses (gains) on investments 72,761 (77,082) Changes in operating assets and liabilities:  Other current assets (111,372) (100,099) Accounts payable and accrued liabilities (55,161) 73,452 Deferred revenue 500,000 7,000 Net cash provided by operating activities 500,000 7,000 Net change in loans receivable 500,000 7,000 Sales of investments 500,000 7,000 Sales of investments 500,000 7,000 Sales of investments 500,000 7,000 Net change in loans receivable 8,617,890 (2,575,181) Net change in loans receivable 8,617,890 (2,575,181) Net cash used in investing activities 8,000 Net cash used in investing activities 8,000 Net cash used in investing activities 10,000 Principal payments on notes payable, bonds payable and lines of credit 10,000 (2,998,500) Principal payments on notes payable, bonds payable and lines of credit 11,885,000 (3,805,000) Proceeds from notes payable, bonds payable and lines of credit 11,885,000 (3,805,000) Net cash provided by financing activities 11,725,000 (4,193,500) Net (decrease) increase in cash and cash equivalents 11,725,000 (4,193,500) Net (decrease) increase in cash and cash equivalents 11,725,000 (4,193,500) Net (decrease) increase in cash and cash equivalents 11,725,000 (4,193,500) Net (decrease) increase in cash and cash equivalents 11,725,000 (4,193,500) Net (decrease) increase in cash and cash equivalents 11,725,000 (4,193,500) Net (decrease) increase in cash and cash equivalents 11,725,000 (4,193,500) Net (decrease) increase in cash and cash equivalent 11,725,000 (4,193,500) Net (decrease) increase in cash and cash equivalent 11,725,000 (4,193,500) Net (					
Depreciation   11,032   11,397   Provision for loan losses   452,739   200,537   Gain on sale of real estate   - 104,670   Net unrealized and realized losses (gains) on investments   72,761   (77,082)   Changes in operating assets and liabilities:   (111,372)   (100,099)   Accounts payable and accrued liabilities   500,000   - 73,452   Deferred revenue   500,000   Net cash provided by operating activities   4,386,183   4,511,010   Cash flows from investments   534,829   981,118   Net change in loans receivable   6,617,890   (2,575,181)   Net change in loans receivable   6,637,762   (2,724,732)   Cash flows from investing activities:   Purchase of furniture and equipment   (8,617,890)   (2,575,181)   Net cash used in investing activities   (8,637,762)   (2,724,732)   Cash flows from financing activities:   Proceeds from notes payable, bonds payable and lines of credit   (1,885,000)   2,998,500   Principal payments on notes payable, bonds payable and lines of credit   (1,885,000)   (3,805,000)   Proceeds from notes payable, bonds payable and lines of credit   (1,885,000)   (3,805,000)   Proceeds from other liabilities – equity equivalent investments   - 5,000,000   Net cash provided by financing activities   1,725,000   4,193,500   Net (decrease) increase in cash and cash equivalents   22,189,449   16,209,671   Ending   \$19,662,870   \$2,2189,449   Supplemental disclosure of cash flow information:   Cash paid for interest   \$791,195   \$700,357   Supplemental disclosure of noncash investing and financing activities:   Proceeds from sale of other real estate owned satisfied by the disbursement of a note receivable   \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$ . \$		\$	3,516,184	\$	4,298,135
Depreciation					
Provision for loan losses   452,739   200,537   Gain on sale of real estate   - 104,670   Net unrealized and realized losses (gains) on investments   72,761   (77,082)   Changes in operating assets and liabilities:   (111,372)   (100,099)   Accounts payable and accrued liabilities   (55,161)   73,452   Deferred revenue   500,000   - 2   (55,161)   73,452   Deferred revenue   500,000   - 2   (55,161)   73,452   (10,109)   (1	· · · · · · · · · · · · · · · · · · ·				
Gain on sale of real estate         104,670           Net unrealized and realized losses (gains) on investments         72,761         (77,082)           Changes in operating assets and liabilities:         (111,372)         (100,099)           Accounts payable and accrued liabilities         (55,161)         73,452           Deferred revenue         500,000         -           Net cash provided by operating activities         4,386,183         4,511,010           Cash flows from investing activities:         Purchase of investments         (545,551)         (1,127,604)           Sales of investments         (545,551)         (1,127,604)         334,829         981,118           Net change in loans receivable         (8,617,890)         (2,575,181)         9,150)         (2,575,181)           Purchase of furniture and equipment         (9,150)         (3,065)         (3,065)         (2,2724,732)           Cash flows from financing activities:         Proceeds from notes payable, bonds payable and lines of credit         3,610,000         2,998,500           Principal payments on notes payable, bonds payable and lines of credit         (1,885,000)         (3,805,000)           Proceeds from other liabilities – equity equivalent investments         -         5,000,000           Net cash provided by financing activities         1,725,000         4,193	·		•		
Net unrealized and realized losses (gains) on investments         72,761         (77,082)           Changes in operating assets and liabilities:         (111,372)         (100,099)           Accounts payable and accrued liabilities         (55,161)         73,452           Deferred revenue         500,000         -           Net cash provided by operating activities         4,386,183         4,511,010           Cash flows from investing activities:         8         1,127,604           Purchase of investments         (545,551)         (1,127,604)           Sales of investments         534,829         981,118           Net change in loans receivable         (8,617,890)         (2,575,181)           Purchase of furniture and equipment         (9,150)         (3,065)           Net cash used in investing activities:         (8,637,762)         (2,724,732)           Cash flows from financing activities:         Proceeds from notes payable, bonds payable and lines of credit         3,610,000         2,998,500           Principal payments on notes payable, bonds payable and lines of credit         1,885,000)         (3,805,000)           Proceeds from other liabilities – equity equivalent investments         -         -         5,000,000           Net cash provided by financing activities         1,725,000         4,193,500			452,739		
Changes in operating assets and liabilities:         (111,372)         (100,099)           Other current assets         (55,161)         73,452           Accounts payable and accrued liabilities         (55,161)         73,452           Deferred revenue         500,000         -           Net cash provided by operating activities         4,386,183         4,511,010           Cash flows from investing activities:         (545,551)         (1,127,604)           Purchase of investments         (548,617,890)         (2,575,181)           Sales of investments         (8,617,890)         (2,575,181)           Net change in loans receivable         (8,617,890)         (2,575,181)           Purchase of furniture and equipment         (9,150)         (3,065)           Net cash used in investing activities         (8,637,762)         (2,724,732)           Cash flows from financing activities:         Proceeds from notes payable, bonds payable and lines of credit         3,610,000         2,998,500           Principal payments on notes payable, bonds payable and lines of credit         (1,885,000)         (3,805,000)           Proceeds from other liabilities – equity equivalent investments         -         5,000,000           Net cash provided by financing activities         (2,526,579)         5,979,778           Cash and cash equivalents: </td <td></td> <td></td> <td>-</td> <td></td> <td></td>			-		
Other current assets         (111,372)         (100,099)           Accounts payable and accrued liabilities         (55,161)         73,452           Deferred revenue         500,000         -           Net cash provided by operating activities         4,386,183         4,511,010           Cash flows from investing activities:         Furchase of investments         (545,551)         (1,127,604)           Sales of investments         534,829         981,118           Net change in loans receivable         (8,617,890)         (2,575,181)           Purchase of furniture and equipment         (9,150)         (3,065)           Net cash used in investing activities         (8,637,762)         (2,724,732)           Cash flows from financing activities:         Proceeds from notes payable, bonds payable and lines of credit         3,610,000         2,998,500           Principal payments on notes payable, bonds payable and lines of credit         (1,885,000)         (3,805,000)           Proceeds from other liabilities – equity equivalent investments         -         5,000,000           Net cash provided by financing activities         1,725,000         4,193,500           Net (decrease) increase in cash and cash equivalents         (2,526,579)         5,979,778           Cash and cash equivalents:         22,189,449         16,209,671      <	· · · · · · · · · · · · · · · · · · ·		72,761		(77,082)
Accounts payable and accrued liabilities         (55,161)         73,452           Deferred revenue         500,000         -           Net cash provided by operating activities         4,386,183         4,511,010           Cash flows from investing activities:         8         4,386,183         4,511,010           Purchase of investments         (545,551)         (1,127,604)         534,829         981,118         981,118         Net change in loans receivable         (8,617,890)         (2,575,181)         (9,150)         (3,065)         (3,065)         (8,637,762)         (2,724,732)         (2,724,					
Deferred revenue   \$00,000			• • •		•
Net cash provided by operating activities         4,386,183         4,511,010           Cash flows from investing activities:         (545,551)         (1,127,604)           Purchase of investments         (545,551)         (1,127,604)           Sales of investments         534,829         981,118           Net change in loans receivable         (8,617,890)         (2,575,181)           Purchase of furniture and equipment         (9,150)         (3,065)           Net cash used in investing activities         (8,637,762)         (2,724,732)           Cash flows from financing activities:         Proceeds from notes payable, bonds payable and lines of credit         3,610,000         2,998,500           Principal payments on notes payable, bonds payable and lines of credit         (1,885,000)         (3,805,000)           Proceeds from other liabilities – equity equivalent investments         -         5,000,000           Net cash provided by financing activities         1,725,000         4,193,500           Net (decrease) increase in cash and cash equivalents         (2,526,579)         5,979,778           Cash and cash equivalents:         22,189,449         16,209,671           Ending         \$ 19,662,870         \$ 22,189,449           Supplemental disclosure of cash flow information:         \$ 791,195         \$ 700,357           S	· ·		•		73,452
Cash flows from investing activities: Purchase of investments Sales of i					_
Purchase of investments	Net cash provided by operating activities		4,386,183		4,511,010
Purchase of investments	Cook flows from investing activities				
Sales of investments Net change in loans receivable Net change in loans receivable Purchase of furniture and equipment Net cash used in investing activities  Cash flows from financing activities: Proceeds from notes payable, bonds payable and lines of credit principal payments on notes payable, bonds payable and lines of credit credit lines of cred			(EAE EEA)		(4.407.604)
Net change in loans receivable Purchase of furniture and equipment 9,150 (3,065)  Net cash used in investing activities (8,637,762) (2,724,732)  Cash flows from financing activities:  Proceeds from notes payable, bonds payable and lines of credit Principal payments on notes payable, bonds payable and lines of credit (1,885,000) (3,805,000)  Proceeds from other liabilities – equity equivalent investments - 5,000,000  Net cash provided by financing activities 1,725,000 4,193,500  Net (decrease) increase in cash and cash equivalents (2,526,579) 5,979,778  Cash and cash equivalents:  Beginning 22,189,449 16,209,671  Ending \$19,662,870 \$22,189,449  Supplemental disclosure of cash flow information:  Cash paid for interest \$791,195 \$700,357  Supplemental disclosure of noncash investing and financing activities:  Proceeds from sale of other real estate owned satisfied by the disbursement of a note receivable \$- 327,000					•
Purchase of furniture and equipment Net cash used in investing activities  Cash flows from financing activities:  Proceeds from notes payable, bonds payable and lines of credit Principal payments on notes payable, bonds payable and lines of credit Proceeds from other liabilities – equity equivalent investments Net cash provided by financing activities  Net (decrease) increase in cash and cash equivalents  Cash and cash equivalents: Beginning  Ending  Supplemental disclosure of cash flow information: Cash paid for interest  Supplemental disclosure of noncash investing and financing activities: Proceeds from sale of other real estate owned satisfied by the disbursement of a note receivable  (3,610,000 2,998,500 2,998,500 (3,805,000) (3,805,00			-		
Net cash used in investing activities (8,637,762) (2,724,732)  Cash flows from financing activities:  Proceeds from notes payable, bonds payable and lines of credit Principal payments on notes payable, bonds payable and lines of credit (1,885,000) (3,805,000) Proceeds from other liabilities – equity equivalent investments Pet (decrease) increase in cash and cash equivalents  Cash and cash equivalents: Beginning Proceeds equivalents: Beginning Proceeds from sale of cash flow information: Cash paid for interest  Supplemental disclosure of noncash investing and financing activities: Proceeds from sale of other real estate owned satisfied by the disbursement of a note receivable  Proceeds from sale of other real estate owned satisfied by the disbursement of a note receivable					
Cash flows from financing activities: Proceeds from notes payable, bonds payable and lines of credit Principal payments on notes payable, bonds payable and lines of credit Proceeds from other liabilities – equity equivalent investments  Net cash provided by financing activities  Net (decrease) increase in cash and cash equivalents  Cash and cash equivalents: Beginning  Cash and cash equivalents: Beginning  Supplemental disclosure of cash flow information: Cash paid for interest  Supplemental disclosure of noncash investing and financing activities: Proceeds from sale of other real estate owned satisfied by the disbursement of a note receivable  A,610,000  2,998,500  (1,885,000) (1,	·				
Proceeds from notes payable, bonds payable and lines of credit Principal payments on notes payable, bonds payable and lines of credit Proceeds from other liabilities – equity equivalent investments Net cash provided by financing activities  Net (decrease) increase in cash and cash equivalents  Cash and cash equivalents: Beginning  Ending  Supplemental disclosure of cash flow information: Cash paid for interest  Supplemental disclosure of noncash investing and financing activities: Proceeds from sale of other real estate owned satisfied by the disbursement of a note receivable  1,885,000 (3,805,000) 1,885,000 (3,805,000) 1,900,000 1,900,000 1,725,000 (1,885,000) 1,725,000 (1,885,000) 1,725,000 (1,885,000) 1,725,000 (1,885,000) 1,725,000 (1,885,000) 1,725,000 (1,885,000) 1,725,000 (1,885,000) 1,725,000 (1,885,000) 1,725,000 (1,885,000) 1,725,000 (1,985,000) 1,725,000 (1	Net cash used in investing activities		(8,637,762)		(2,724,732)
Proceeds from notes payable, bonds payable and lines of credit Principal payments on notes payable, bonds payable and lines of credit Proceeds from other liabilities – equity equivalent investments Net cash provided by financing activities  Net (decrease) increase in cash and cash equivalents  Peginning  Cash and cash equivalents:  Beginning  Ending  Supplemental disclosure of cash flow information:  Cash paid for interest  Supplemental disclosure of noncash investing and financing activities:  Proceeds from sale of other real estate owned satisfied by the disbursement of a note receivable  1,885,000, (3,805,000)  (1,885,000)  (1,885,000)  (1,885,000)  (2,526,579)  5,979,778  22,189,449  16,209,671  \$ 19,662,870  \$ 22,189,449  \$ 791,195  \$ 700,357	Cash flows from financing activities:				
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disbursement of a note receivable \$ - \$ 327,000					
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Transfer from loans to other real estate owned \$ - \$ 464,843	GIODUI SEITIETI DI A TIOLE TECEIVADIE	Ψ		φ	321,000
	Transfer from loans to other real estate owned	\$		\$	464,843

#### **Notes to Financial Statements**

# Note 1. Nature of Operations and Significant Accounting Policies

Nature of operations: The Florida Community Loan Fund, Inc. (the Loan Fund or Organization) was incorporated in 1994 as a not-for-profit Florida corporation and is exempt from income taxation under Section 501(c)(3) of the Internal Revenue Code. The Loan Fund provides loans primarily to qualifying not-for-profit organizations that provide social services, affordable housing and economic development programs for low-income communities and their residents throughout Florida. Also, the Loan Fund provides on-site technical assistance to its not-for-profit borrowers and prospective borrowers through partnerships with leading technical assistance providers in the state. The United States Department of the Treasury's Community Development Financial Institutions Fund (CDFI Fund) certified the Loan Fund as a Community Development Financial Institution (CDFI) in 1996. The Loan Fund is also certified as a Community Development Entity (CDE) under the New Markets Tax Credits (NMTC) Program of the United States Department of the Treasury.

The Loan Fund receives support from financial institutions, foundations, religious and non-profit organizations, individuals and Federal and State agencies through low-interest loans, permanent loan capital grants and operating grants. Internal sources of revenue includes interest and fees from its loan programs, upfront and ongoing fees from its NMTC program and interest income on idle capital.

A summary of the Loan Fund's significant accounting policies follows:

**Basis of financial statement presentation:** A not-for-profit organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets and permanently restricted net assets.

Unrestricted net assets: Net assets that are not subject to donor-imposed stipulations.

**Temporarily restricted net assets:** Net assets subject to donor-imposed stipulations that may, or will be met, either by actions of the Loan Fund and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

**Permanently restricted net assets:** Net assets subject to donor-imposed stipulations that will be maintained permanently by the Loan Fund. The Loan Fund has no permanently restricted net assets.

The Loan Fund's policy is to prepare its financial statements on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

**Use of estimates:** The preparation of financial statements in accordance with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates that are particularly susceptible to change in the near term include the allowance for loan losses. Actual results could differ from those estimates.

**Grants and contributions:** The Loan Fund reports gifts of cash and other assets received as restricted support if they are received with donor stipulations that limit the use of the donated assets and the restrictions are not met in the period that the contribution is received. When a donor restriction expires by either actions of the Loan Fund or the passage of time, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Contributions receivable, which represent unconditional written promises to give, are revenues in the period when the written promise is received. Conditional promises to give are recognized when the conditions upon which they depend are substantially met.

#### **Notes to Financial Statements**

# Note 1. Nature of Operations and Significant Accounting Policies (Continued)

Grant revenue is recognized upon receipt of the funds and as requirements are met. The Loan Fund received \$2,000,000 and \$3,500,000 in federal funds from the CDFI Fund in the form of grants during fiscal year 2017 and 2016, respectively, of which, \$3,500,000 and \$2,000,000 was expended as of June 30, 2017 and 2016, respectively.

**Fees:** The Loan Fund receives fees in connection with the New Markets Tax Credit Program (Program). Allocation fees from the Program are recognized upon the closing of the transaction, receipt of the funds and once any other terms of the allocation fee agreement are satisfied. Management fees under the Program are recognized annually based upon the terms in the management agreement.

Cash and cash equivalents: The Loan Fund considers cash equivalents to include any investment in money market funds, certificates of deposit, commercial paper, treasury bills and investment securities with maturities at the time of purchase of three months or less. The Loan Fund maintains cash and cash equivalents with various major financial institutions. They are insured by the Federal Deposit Insurance Corporation (FDIC). From time to time, balances may exceed amounts insured by the FDIC.

**Investments:** Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Realized gains and losses are recognized when securities are sold. Unrealized gains and losses are recognized as the change in fair value of securities between reporting periods. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

**Loans receivable:** Loans are stated at the principal amount outstanding. The allowance for loan losses is netted with loans receivable. Interest income on loans is accrued at the loan's stated interest rate on the principal balance outstanding.

It is the policy of the Loan Fund to discontinue the accrual of interest when loan payments are delinquent for 90 days based on contractual terms and, in management's opinion, the timely collection of interest or principal becomes uncertain, unless the loan principal and interest are determined by management to be fully collateralized and in the process of collection. Any unpaid amounts of interest previously accrued on these delinquent loans are then reversed from income. Interest on these loans is recognized when paid by the borrower only if collection of principal is likely to occur. A nonaccrual loan may be reinstated to an accrual status when contractual principal and interest payments are current and collection is reasonably assured.

Allowance for loan losses: The allowance for loan losses is established through a provision for loan losses charged to expense. Loans are charged-off against the allowance when management determines that the loan is uncollectible. Subsequent recoveries of amounts previously charged-off are credited to the allowance. The allowance for loan losses consists of specific and general components and is maintained at a level believed adequate by management to absorb estimated losses inherent in the portfolio after considering various factors, including prevailing economic conditions, diversification and size of the loan portfolio, current financial status and credit standing of the borrowers, the status and level of non-performing assets, past loan loss experience and adequacy of collateral and specific impaired loans. The specific component relates to loans that are individually classified as impaired.

The allowance for loan losses is allocated between current and long-term on the accompanying statements of financial position based on a specific identification method to be consistent with the classification of the associated loan receivable balance.

#### **Notes to Financial Statements**

# Note 1. Nature of Operations and Significant Accounting Policies (Continued)

The Loan Fund finances a diverse group of borrowers, including nonprofit community-based organizations, nonprofit and for-profit developers, and special needs housing providers throughout Florida through term, construction, acquisition/rehab and predevelopment lending.

Management has categorized loans into risk categories generally based on the nature of the project. These risk categories and the relevant risk characteristics are as follows:

**Rental housing:** Rental housing loans and lines of credit support the development and preservation of affordable rental housing, predominantly to multi-family housing projects. Rental housing loans generally have terms of up to 20 years with amortizations of up to 30 years and interest rates that generally range from 4.5%-5.8%. Loans for land acquisition and/or construction also run the risk that projects will not be completed on time or in accordance with specifications and projected costs. All of such loans are secured by real estate.

**Supportive housing:** Supportive housing combines housing, either permanent rental or transitionary housing, with social services provided by nonprofit organizations. Supportive housing loans generally have terms of up to 15 years with amortizations of up to 30 years and interest rates that generally range from 4.5%-7.0%. Loans for land acquisition and/or construction also run the risk that projects will not be completed on time or in accordance with specifications and projected costs. All of such loans are secured by real estate.

**For sale housing:** For sale housing loans and lines of credit support the development of affordable single-family home ownership. For sale housing loans generally have terms of up to 10 years with amortizations of up to ten years and interest rates that generally range from 3.0%-6.0%. Loans for land acquisition and/or construction also run the risk that projects will not be completed on time or in accordance with specifications and projected costs. All of such loans are secured by real estate or liquid collateral.

**Community facilities:** Community facilities loans are construction or acquisition/rehab loans provided to nonprofit organizations focused on social services or educational services, including family health care centers, educational facilities and social services facilities. Community facilities loans generally have terms of up to 10 years with amortizations of up to 30 years and interest rates that generally range from 5.0%-6.125%. Loans for land acquisition and/or construction also run the risk that projects will not be completed on time or in accordance with specifications and projected costs. All of such loans are secured by real estate.

Commercial real estate: Commercial real estate loans are construction or acquisition/rehab loans for non-residential real estate, with an emphasis on borrowers that provide amenities to or stimulate economic development in low income communities. Commercial real estate loans generally have terms of up to 10 years with amortizations of up to 30 years and interest rates that generally range from 4.75%-5.75%. Loans for land acquisition and/or construction also run the risk that projects will not be completed on time or in accordance with specifications and projected costs. All of such loans are secured by real estate.

#### **Notes to Financial Statements**

# Note 1. Nature of Operations and Significant Accounting Policies (Continued)

A loan is considered impaired when, based on current information and events, it is probable that the Loan Fund will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The Loan Fund monitors all loans in the portfolio on an ongoing basis and reviews loan classifications for all loans in the portfolio in accordance with its lending policies. The amount of impairment, if any, is measured on a loan-by-loan basis as either the present value of expected future cash flows discounted at the loan's effective interest rate or the loan's observable market price, or the fair value of the collateral less estimated selling costs if the loan is collateral dependent, and is included in the allowance for loan losses.

Troubled debt restructurings are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a troubled debt restructuring is considered to be a collateral dependent loan, the loan is reported at the fair value of the collateral less estimated selling costs. For troubled debt restructurings that subsequently default, the Loan Fund determines the amount of reserve in accordance with the accounting policy for the allowance for loan losses.

Furniture and equipment: Furniture and equipment is carried at cost less accumulated depreciation. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. Depreciation is calculated on the straight-line method over estimated useful lives ranging from five to seven years. Major renewals, betterments and replacements are capitalized. Maintenance and repairs are charged to expense as incurred.

Impairment of long-lived assets: Long-lived assets are evaluated for impairment whenever events or changes in circumstances have indicated that an asset may not be recoverable and are grouped with other assets to the lowest level for which identifiable cash flows are largely independent of the cash flows of other groups of assets and liabilities. If the sum of the projected undiscounted cash flows (excluding interest charges) is less than the carrying value of the assets, the assets will be written down to the estimated fair value and such loss is recognized in income from continuing operations in the period in which the determination is made. Management determined that no impairment of long-lived assets existed as of June 30, 2017 and 2016.

Other liabilities – equity equivalent investments: Other liabilities are subordinated promissory notes with a rolling term (maturity) feature that lenders are classifying as Equity Equivalent Investments (EQ2). EQ2s are unique to the CDFI industry. They were created as a mechanism for not-for-profit CDFIs to acquire equity-like capital.

**Below market interest rate loans:** Accounting principles generally accepted in the United States of America (GAAP) require not-for-profit organizations to record interest expense (income) and contribution revenue (expense) in connection with loans that are interest free or that have below market interest rates. The Loan Fund believes there is no material difference between prevailing community development finance market rates and the stated rates of loans receivable in its portfolios, notes payable or other liabilities. Consequently, no adjustments have been made to the financial statements to reflect rate differentials.

#### **Notes to Financial Statements**

# Note 1. Nature of Operations and Significant Accounting Policies (Continued)

**Income taxes:** The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (IRC) and from state income taxes under similar provisions of the Florida Statutes. Accordingly, no provision for federal and state income taxes has been recorded in the accompanying financial statements. In addition, management assessed whether there were any uncertain tax positions which may give rise to income tax liabilities and determined that there were no such matters requiring recognition in the accompanying financial statements. The Organization files income tax returns in the U.S. federal jurisdiction. Generally, the Organization is no longer subject to U.S. federal income tax examinations by tax authorities for years before June 30, 2014.

Fair value measurements: Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In determining fair value, the Loan Fund uses various methods including market and income approaches. Based on these approaches, the Loan Fund often uses certain assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and/or the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated or generally unobservable inputs. The Loan Fund uses valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs.

**Subsequent events:** Management has assessed subsequent events through October 30, 2017, the date the financial statements were available to be issued.

**New accounting pronouncements:** In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities.* ASU 2016-14 amends guidance on the current net asset classification requirements and the information presented in the financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. ASU 2016-14 replaces the currently required three net asset classes with two net asset classes, *net assets with donor restrictions* and *net assets without donor restrictions.* Other amendments within ASU 2016-14 will improve the usefulness of information provided to donors, grantors, creditors, and other users of an NFP's financial statements, reduce complexities or costs for preparers or users of financial statements, or both improve usefulness and reduce complexities or costs. The amendments in ASU 2016-14 are effective for annual financial statements issued for fiscal years beginning after December 15, 2017, and for interim periods within fiscal years beginning after December 15, 2018. Early application of ASU 2016-14 is permitted. The Organization is currently evaluating the impact this ASU will have on its financial statements.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, ASU 2016-13 amends guidance on reporting credit losses for assets held at amortized cost basis and available for sale debt securities. For assets held at amortized cost basis, ASU 2016-13 eliminates the probable initial recognition threshold in current GAAP and, instead, requires an entity to reflect its current estimate of all expected credit losses. The allowance for credit losses is a valuation account that is deducted from the amortized cost basis of the financial assets to present the net amount expected to be collected. This ASU affects entities holding financial assets and net investment in leases that are not accounted for at fair value through net income. The amendments affect loans, debt securities, trade receivables, net investments in leases, off balance sheet credit exposures, reinsurance receivables, and any other financial assets not excluded from the scope that have the contractual right to receive cash. The amendments in ASU 2016-13 are effective for not-for-profit entities for fiscal years beginning after December 15, 2020 (January 1, 2021, for a calendar year entity) and interim periods within fiscal years beginning after December 15, 2021. Early application of the amendments in ASU 2016-13 is permitted for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Organization is currently evaluating the impact this ASU will have on its financial statements.

#### **Notes to Financial Statements**

# Note 1. Nature of Operations and Significant Accounting Policies (Continued)

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842), which supersedes Topic 840, Leases. ASU 2016-02 requires a lessee to recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. For leases with a term of 12 months or less for which there is not an option to purchase the underlying asset that the lessee is reasonably certain to exercise, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities and should recognize lease expense for such leases generally on a straight-line basis over the lease term. The accounting applied by a lessor is largely unchanged from that applied under previous GAAP with key aspects of the guidance being aligned with the revenue recognition guidance in Topic 606, Revenue from Contracts with Customers. Certain qualitative disclosures along with specific quantitative disclosures will be required, so that users are able to understand more about the nature of an entity's leasing activities. ASU 2016-02 will be effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020, with early adoption permitted. At transition, lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach, which includes a number of optional practical expedients related to the identification and classification of leases that commenced before the effective date of ASU 2016-02. An entity that elects to use the practical expedients will, in effect, continue to account for leases that commenced before the effective date in accordance with previous GAAP unless the lease is modified, except that lessees are required to recognize a right-of-use asset and a lease liability for all operating leases at each reporting date based on the present value of the remaining minimum rental payments that were tracked and disclosed under previous GAAP. The Organization is currently evaluating the impact this ASU will have on its financial statements.

In January 2016, the FASB issued ASU 2016-01, *Financial Instruments – Overall (Subtopic 825-10):* Recognition and Measurement of Financial Assets and Financial Liabilities, which updates certain aspects of recognition, measurement, presentation and disclosure of financial instruments. ASU 2016-01 will be effective for the Organization for fiscal years beginning after December 15, 2018. The Organization is currently evaluating the impact this ASU will have on its financial statements.

In May 2014, the FASB issued ASU 2014-09, *Revenue from Contracts with Customers*, which provided guidance for recognizing revenue. ASU No. 2014-09 updates the guidance on revenue recognition by improving the comparability of revenue practices across entities, industries, jurisdictions, and capital markets. This ASU is effective for annual reporting periods beginning after December 15, 2018, and early application is permitted. The Organization is currently evaluating the impact this ASU will have on its financial statements.

The FASB issued new or modifications to, or interpretations of, existing accounting guidance during 2017. The Loan Fund has considered the new pronouncements that altered accounting principles generally accepted in the United States of America, and other than as disclosed in these notes to the financial statements, does not believe that any other new or modified principles will have a material impact on the Loan Fund's reported financial position or activities.

#### **Notes to Financial Statements**

# Note 2. New Markets Tax Credit Program

The United States Department of Treasury has certified the Loan Fund as a Community Development Entity (CDE), under the NMTC program administered by the CDFI Fund. During fiscal years 2004 through 2017, the Loan Fund received allocations totaling \$271 million for this program. During fiscal years 2017 and 2016, the Loan Fund received \$4.8 million and \$0, respectively, in state of Florida allocation from the Florida New Markets Development Program. The Loan Fund has formed thirty CDEs (collectively the CDE LLCs), nineteen of which are active as of June 30, 2017: The Florida Community New Markets Fund IV, LLC; Florida Community New Markets Fund VI, LLC; Florida Community New Markets Fund VII, LLC; Florida Community New Markets Fund VIII, LLC; Florida Community New Markets Fund XII, LLC; Florida Community New Markets Fund XIV, LLC; Florida Community New Markets Fund XVI, LLC; Florida Community New Markets Fund

The CDE LLCs were formed as Florida limited liability companies in which the Loan Fund serves as the managing member with a 0.01% interest and unrelated investor members serve as regular members with a 99.99% interest. The Loan Fund does not consolidate these entities due to the rights granted to the investor members as defined in the respective operating agreements. The investor members' rights overcome the presumption of control of the managing member.

The Loan Fund has a .01% interest in each of the above entities. Additionally, the Loan Fund has a .01% interest in NL-Camillus NMTC Fund, LLC, which is the investment fund for Florida Community New Markets Fund IX, LLC. The Loan Fund does not consolidate this entity due to the rights granted to the investor member as defined in the operating agreement. The investor members' rights overcome the presumption of control of the managing member.

As of June 30, 2017 and 2016, the total investment amount is \$20,529 and \$16,746, respectively, and is included in other current assets in the accompanying statements of financial position.

The fiscal year end for these companies is December 31, and each company has an annual audit performed by a different independent auditor after its first complete year of operations. Below is a summary of the unaudited interim financial information for these companies for the interim six-month periods ended June 30, 2017 and 2016:

	2017	2016
Total assets	\$ 221,862,836	\$ 183,386,406
Total liabilities	14,726,459	14,620,107
Members' equity	206,926,450	168,581,069
Total revenue	1,461,712	1,244,970
Total expenses	1,251,785	1,068,740
Total other income	-	9,000
Net income	209,927	185,230

#### **Notes to Financial Statements**

# Note 2. New Markets Tax Credit Program (Continued)

The active CDE LLCs have made qualified low-income community investments (QLICIs) within the meaning of the NMTC program and IRC Section 45D. The Loan Fund entered into agreements with the investor members who provided approximately \$203,000,000 in cumulative qualified equity investments (QEIs) as of June 30, 2017, to make QLICIs from the active CDE LLCs. By making QLICIs, the CDE LLCs enable investor members to claim approximately \$79,000,000 of NMTC over seven-year credit period. In connection for obtaining allocation, establishing the CDE LLCs, and making sub-allocation to the CDE LLCs, the Loan Fund earned upfront fees of \$2,175,000 and \$1,042,927 as of June 30, 2017 and 2016, respectively, which are included as a component of fees and other in the accompanying statements of activities.

Terms of the agreements with the investor members require the Loan Fund to maintain certain covenants to avoid recapture of NMTC and possible reimbursement of a portion of upfront fees it has received. At June 30, 2017, the Loan Fund is in compliance with all covenants that would cause a recapture of NMTC and management expects to maintain compliance throughout the seven-year life of each NMTC.

#### Note 3. Investments

A summary of the Loan Fund's investments at fair value as of June 30, 2017 and 2016, is as follows:

2017		2016
\$ 722,923	\$	686,882
294,515		325,222
-		88,692
1,017,438		1,100,796
2,071,651		2,056,628
53,840		54,544
2,125,491		2,111,172
\$ 3,142,929	\$	3,211,968
\$	\$ 722,923 294,515 - 1,017,438 2,071,651 53,840 2,125,491	\$ 722,923 \$ 294,515 - 1,017,438  2,071,651 53,840 2,125,491

The Loan Fund invests in various investment securities in accordance with its investment policy. These investment securities are exposed to various risks such as interest rate, market and credit risk. Due to the level of risk associated with certain investment securities and the uncertainty related to changes in their values, it is reasonable to expect that changes in the values of the investment securities will occur in the near term and that such changes could materially affect the investment balance.

#### **Notes to Financial Statements**

# Note 3. Investments (Continued)

Investment expenses are netted against investment income. Investment returns consist of interest and dividends and realized and unrealized gains and losses. Investment return is summarized for the years ended June 30, 2017 and 2016, as follows:

		2017	2016
Interest and dividends, net of investment expenses	\$	97,070	\$ 96,041
Net realized/unrealized (losses) gains	<u></u>	(72,761)	13,913
	\$	24,309	\$ 109,954

# Note 4. Participated Loans and Loan Servicing

The transfer of loan participations by the Loan Fund meet the requirements to be recognized as sale transactions, and as such, these loans serviced for others in which the Loan Fund serves as lead lender as defined in the participation agreements are excluded from loans receivable and liabilities in the accompanying statements of financial position.

The unpaid principal balances of loans serviced for others at June 30, 2017 and 2016, are as follows:

	2017	2016
Loan portfolio serviced for:		
Miami Coalition for the Homeless	\$ 287,517	\$ 330,657
Mercy Loan Fund	2,012,316	2,041,524
Partners for Common Good	-	1,127,373
	\$ 2,299,833	\$ 3,499,554

#### Note 5. Loans Receivable

Loans receivable at June 30, 2017 and 2016, are classified as follows:

	2017	2016
Loans by collateral:	·	<u>.</u>
3.0% – 7.0%, secured by real estate (mortgage)	\$ 43,603,116	\$ 34,716,061
4.75%, secured by assignment of notes		310,000
	43,603,116	35,026,061
Less allowance for loan losses	(2,075,641)	(1,663,737)
	\$ 41,527,475	\$ 33,362,324

#### **Notes to Financial Statements**

Years ending June 30:

2018

2019

# Note 5. Loans Receivable (Continued)

Scheduled principal payments on loans receivable subsequent to June 30, 2017, are as follows:

\$ 10,789,276

7,732,205

2021         2,100,040           2022         4,426,617           Thereafter         17,177,438           \$ 43,603,116           Loans by type:           Rental housing         \$22,886,075         \$4,988,939           Supportive housing         7,012,866         183,853           For sale housing         4,107,342         7,046,100           Community facility         7,132,909         192,449           Commercial real estate         2,463,924         294,465           \$ 43,603,116         \$12,705,806           Loans by type:         Total housing         0utstanding         Undisbursed           Loans by type:         \$20,080,004         \$7,341,380         \$1,132,902         \$1,2705,806<	2020		1,377,540
Thereafter         17,177,438	2021		2,100,040
June 30,2017           Outstanding Undisbursed           Loans by type:         Rental housing         \$2,886,075         \$4,988,939           Supportive housing         7,012,866         183,853           For sale housing         4,107,342         7,046,100           Community facility         7,132,909         192,449           Commercial real estate         2,463,924         294,465           \$43,603,116         \$12,705,806           June 30, 2016           Outstanding         Outstanding         Undisbursed           Loans by type:         Rental housing         \$20,080,004         \$7,341,380           Supportive housing         6,445,773         1,132,902           For sale housing         6,445,773         1,132,902           For sale housing         6,037,452         88,359           Community facility         6,037,452         88,359           Commercial real estate         517,311         1,600,000	2022		4,426,617
June 30, 2017           Outstanding         Undisbursed           Loans by type:         Rental housing         \$ 22,886,075         \$ 4,988,939           Supportive housing         7,012,866         183,853           For sale housing         4,107,342         7,046,100           Community facility         7,132,909         192,449           Commercial real estate         2,463,924         294,465           \$ 43,603,116         \$ 12,705,806           Loans by type:         Rental housing         Undisbursed           Loans by type:         Rental housing         \$ 20,080,004         \$ 7,341,380           Supportive housing         6,445,773         1,132,902           For sale housing         1,945,521         2,825,727           Community facility         6,037,452         88,359           Commercial real estate         517,311         1,600,000	Thereafter		17,177,438
Loans by type:         Custanding         Undisbursed           Rental housing         \$ 22,886,075         \$ 4,988,939           Supportive housing         7,012,866         183,853           For sale housing         4,107,342         7,046,100           Community facility         7,132,909         192,449           Commercial real estate         2,463,924         294,465           \$ 43,603,116         \$ 12,705,806           Loans by type:         Tental housing         Undisbursed           Rental housing         \$ 20,080,004         \$ 7,341,380           Supportive housing         6,445,773         1,132,902           For sale housing         6,445,773         1,132,902           For sale housing         6,037,452         2,825,727           Community facility         6,037,452         88,359           Commercial real estate         517,311         1,600,000			\$ 43,603,116
Loans by type:         Custanding         Undisbursed           Rental housing         \$ 22,886,075         \$ 4,988,939           Supportive housing         7,012,866         183,853           For sale housing         4,107,342         7,046,100           Community facility         7,132,909         192,449           Commercial real estate         2,463,924         294,465           \$ 43,603,116         \$ 12,705,806           Loans by type:         Tental housing         Undisbursed           Rental housing         \$ 20,080,004         \$ 7,341,380           Supportive housing         6,445,773         1,132,902           For sale housing         6,445,773         1,132,902           For sale housing         6,037,452         2,825,727           Community facility         6,037,452         88,359           Commercial real estate         517,311         1,600,000			
Loans by type:       Rental housing       \$ 22,886,075       \$ 4,988,939         Supportive housing       7,012,866       183,853         For sale housing       4,107,342       7,046,100         Community facility       7,132,909       192,449         Commercial real estate       2,463,924       294,465         \$ 43,603,116       \$ 12,705,806         June 30, 2016         Outstanding       Undisbursed         Loans by type:       \$ 20,080,004       \$ 7,341,380         Supportive housing       6,445,773       1,132,902         For sale housing       6,445,773       1,132,902         For sale housing       1,945,521       2,825,727         Community facility       6,037,452       88,359         Commercial real estate       517,311       1,600,000		June 3	30, 2017
Rental housing       \$ 22,886,075       \$ 4,988,939         Supportive housing       7,012,866       183,853         For sale housing       4,107,342       7,046,100         Community facility       7,132,909       192,449         Commercial real estate       2,463,924       294,465         June 30, 2016         Outstanding       Undisbursed         Loans by type:       \$ 20,080,004       \$ 7,341,380         Supportive housing       6,445,773       1,132,902         For sale housing       1,945,521       2,825,727         Community facility       6,037,452       88,359         Commercial real estate       517,311       1,600,000		Outstanding	Undisbursed
Supportive housing       7,012,866       183,853         For sale housing       4,107,342       7,046,100         Community facility       7,132,909       192,449         Commercial real estate       2,463,924       294,465         \$ 43,603,116       \$ 12,705,806         June 30, 2016         Outstanding       Undisbursed         Loans by type:       \$ 20,080,004       \$ 7,341,380         Supportive housing       6,445,773       1,132,902         For sale housing       1,945,521       2,825,727         Community facility       6,037,452       88,359         Commercial real estate       517,311       1,600,000	Loans by type:		_
For sale housing       4,107,342       7,046,100         Community facility       7,132,909       192,449         Commercial real estate       2,463,924       294,465         \$ 43,603,116       \$ 12,705,806         June 30, 2016         Outstanding       Undisbursed         Loans by type:       \$ 20,080,004       \$ 7,341,380         Supportive housing       6,445,773       1,132,902         For sale housing       1,945,521       2,825,727         Community facility       6,037,452       88,359         Commercial real estate       517,311       1,600,000	Rental housing	\$ 22,886,075	\$ 4,988,939
Community facility       7,132,909       192,449         Commercial real estate       2,463,924       294,465         \$ 43,603,116       \$ 12,705,806         June 30, 2016         Outstanding       Undisbursed         Loans by type:       \$ 20,080,004       \$ 7,341,380         Supportive housing       6,445,773       1,132,902         For sale housing       1,945,521       2,825,727         Community facility       6,037,452       88,359         Commercial real estate       517,311       1,600,000	Supportive housing	7,012,866	183,853
Commercial real estate         2,463,924 (465)         294,465 (43,603,116)         294,465 (43,603,116)         2016 (20,000)           June 30, 2016           Outstanding Undisbursed           Loans by type:         8 20,080,004 (40,000)         7,341,380 (40,000)           Supportive housing         6,445,773 (1,132,902)         1,945,521 (2,825,727)           Community facility         6,037,452 (88,359)           Commercial real estate         517,311 (1,600,000)	For sale housing	4,107,342	7,046,100
\$ 43,603,116       \$ 12,705,806         June 30, 2016         Outstanding       Undisbursed         Loans by type:       \$ 20,080,004       \$ 7,341,380         Supportive housing       6,445,773       1,132,902         For sale housing       1,945,521       2,825,727         Community facility       6,037,452       88,359         Commercial real estate       517,311       1,600,000	Community facility	7,132,909	192,449
June 30, 2016           Outstanding         Undisbursed           Loans by type:         \$ 20,080,004         \$ 7,341,380           Supportive housing         6,445,773         1,132,902           For sale housing         1,945,521         2,825,727           Community facility         6,037,452         88,359           Commercial real estate         517,311         1,600,000	Commercial real estate	2,463,924	294,465
Coans by type:         Outstanding         Undisbursed           Rental housing         \$ 20,080,004         \$ 7,341,380           Supportive housing         6,445,773         1,132,902           For sale housing         1,945,521         2,825,727           Community facility         6,037,452         88,359           Commercial real estate         517,311         1,600,000		\$ 43,603,116	\$ 12,705,806
Coans by type:         Outstanding         Undisbursed           Rental housing         \$ 20,080,004         \$ 7,341,380           Supportive housing         6,445,773         1,132,902           For sale housing         1,945,521         2,825,727           Community facility         6,037,452         88,359           Commercial real estate         517,311         1,600,000			
Loans by type:       8       20,080,004       \$ 7,341,380         Supportive housing       6,445,773       1,132,902         For sale housing       1,945,521       2,825,727         Community facility       6,037,452       88,359         Commercial real estate       517,311       1,600,000		June 3	30, 2016
Rental housing       \$ 20,080,004       \$ 7,341,380         Supportive housing       6,445,773       1,132,902         For sale housing       1,945,521       2,825,727         Community facility       6,037,452       88,359         Commercial real estate       517,311       1,600,000		Outstanding	Undisbursed
Supportive housing       6,445,773       1,132,902         For sale housing       1,945,521       2,825,727         Community facility       6,037,452       88,359         Commercial real estate       517,311       1,600,000	Loans by type:		_
For sale housing       1,945,521       2,825,727         Community facility       6,037,452       88,359         Commercial real estate       517,311       1,600,000	Rental housing	\$ 20,080,004	\$ 7,341,380
Community facility         6,037,452         88,359           Commercial real estate         517,311         1,600,000	Supportive housing	6,445,773	1,132,902
Commercial real estate 517,311 1,600,000	For sale housing	1,945,521	2,825,727
	Community facility	6,037,452	88,359
\$ 35,026,061 \$ 12,988,368	Commercial real estate	517,311	1,600,000
		\$ 35,026,061	\$ 12,988,368

The undisbursed portion of loans shown above are loans closed but not fully disbursed and are available to be drawn upon by the borrowers, such as construction loans and lines of credit.

As part of the on-going monitoring of the credit quality of the Loan Fund's loan portfolio, management categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt and comply with various terms of their loan agreements. The Loan Fund considers current financial information, historical payment experience, credit documentation, public information and current economic trends. Generally, all loans receive a financial review no less than twice per year to monitor and adjust, if necessary, the credit's risk profile.

#### **Notes to Financial Statements**

# Note 5. Loans Receivable (Continued)

The Loan Fund categorizes loans into the following risk categories based on relevant information about the ability of borrowers to service their debt:

**Excellent/acceptable:** The loan is well protected by the current worth and paying capacity of the borrower (or guarantors, if any) or by the fair value, less cost to acquire and sell, of any collateral in a timely manner.

**Weak:** A loan with a risk rating of five has potential weaknesses and deserves closer attention by management. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Loan Fund's credit position at some future date. Weak loans are not adversely classified and do not expose the Loan Fund to sufficient risk to warrant adverse classification.

**Inadequate/substandard:** An inadequate/substandard loan, or risk rating of six through eight, is a loan with well-defined weaknesses that puts repayment at risk. These loans are often inadequately protected by the current sound worth and paying capacity of the borrower or of the collateral pledged. These loans are characterized by the possibility that the Loan Fund will sustain some loss of principal and/or interest if the risks are not addressed.

**Doubtful:** A loan that has weaknesses, or a risk rating of nine, inherent in the inadequate/substandard category, with the added risk that the weaknesses make collection in full, on the basis of currently known facts, conditions and values, highly questionable and improbable. The possibility of loss is extremely likely, but it is not identified at this point due to pending factors.

**Loss:** A loan classified as loss, or risk rated ten, is considered uncollectible and of such little value that its continuance on the Loan Fund's books as an asset is not warranted. This classification does not necessarily mean that an asset has no recovery value; but rather, there is much doubt about whether, how much, or when the recovery would occur. As such, it is not practical or desirable to defer the write-off. Therefore, there is no balance to report.

# **Notes to Financial Statements**

# Note 5. Loans Receivable (Continued)

The following tables present the risk category of loans evaluated by internal asset classification based on the most recent analysis performed at June 30, 2017 and 2016:

		2017								
	Excellent/			- I	nadequate/					
	Acceptable		Weak	S	ubstandard	Total				
Rental housing	\$ 22,330,312	\$	323,748	\$	232,016	\$ 22,886,076				
Supportive housing	6,633,150		379,715		-	7,012,865				
For sale housing	4,107,342		-		-	4,107,342				
Community facility	6,431,203		-		701,706	7,132,909				
Commercial real estate	2,463,924		-		-	2,463,924				
	\$ 41,965,931	\$	703,463	\$	933,722	\$ 43,603,116				
			20	016						
	Excellent/			I	nadequate/					
	Acceptable		Weak	S	ubstandard	Total				
Rental housing	\$ 18,959,558	\$	565,924	\$	554,522	\$ 20,080,004				
Supportive housing	6,060,151		385,622		-	6,445,773				
For sale housing	1,723,364		28,342		193,815	1,945,521				
Community facility	5,155,178		-		882,274	6,037,452				
Commercial real estate	517,311		-		<u> </u>	517,311				
	\$ 32,415,562	\$	979,888	\$	1,630,611	\$ 35,026,061				

As of June 30, 2017 or 2016, there were no loans classified as doubtful or loss.

# **Notes to Financial Statements**

Note 5. Loans Receivable (Continued)

						20	17					
				Supportive	_			Community		Commercial		
Allowance for Loan Losses	R	ental Housing		Housing	For	Sale Housing		Facilities	- 1	Real Estate		Total
Beginning balance	\$	953,845	\$	325,138	\$	93.267	\$	262,541	\$	28,946	\$	1,663,737
Provision for loan losses (recoveries)	•	116,878	Ť	28,533	•	81,118	•	109,194	Ť	117,016	•	452,739
Recoveries of amounts previously charged off		-		-		7,500		-		-		7,500
Write-off of uncollectible loans		-		-		-		(48,335)		_		(48,335)
Ending balance	\$	1,070,723	\$	353,671	\$	181,885	\$	323,400	\$	145,962	\$	2,075,641
End of year allowance amount allocated:												
Loans individually evaluated for impairment	\$	26,406	\$	-	\$	-	\$	30,505	\$	_	\$	56,911
Loans collectively evaluated for impairment		1,044,317		353,671		181,885		292,895		145,962		2,018,730
	\$	1,070,723	\$	353,671	\$	181,885	\$	323,400	\$	145,962	\$	2,075,641
Loans:												
Individually evaluated for impairment	\$	232,015	\$	-	\$	-	\$	701,706	\$	_	\$	933,721
Collectively evaluated for impairment		22,654,060		7,012,866		4,107,342		6,431,203		2,463,924		42,669,395
	\$	22,886,075	\$	7,012,866	\$	4,107,342	\$	7,132,909	\$	2,463,924	\$	43,603,116
												_
	_			Supportive		20		Community		Commercial		
Allowance for Loan Losses	R	ental Housing		Housing	For	Sale Housing		Facilities		Real Estate		Total
Beginning balance	\$	923,683	\$	178,977	\$	143,535	\$	355,616	\$	33,435	\$	1,635,246
Provision for loan losses (recoveries)	Ψ	25,162	Ψ	146,161	Ψ	(29,561)	Ψ	63,264	Ψ	(4,489)	Ψ	200,537
Recoveries of amounts previously charged off		5,000		140,101		7,500		05,204		(4,403)		12,500
Write-off of uncollectible loans		5,000		_		(28,207)		(156,339)				(184,546)
Ending balance	\$	953,845	\$	325,138	\$	93,267	\$	262,541	\$	28,946	\$	1,663,737
End of year allowance amount allocated:												
Loans individually evaluated for impairment	\$	28,463	\$	-	\$	-	\$	47,466	\$	-	\$	75,929
Loans collectively evaluated for impairment		925,382		325,138		93,267		215,075		28,946		1,587,808
	\$	953,845	\$	325,138	\$	93,267	\$	262,541	\$	28,946	\$	1,663,737
Loans:												
Individually evaluated for impairment	\$	554,522	\$	-	\$	-	\$	1,076,089	\$	-	\$	1,630,611
Collectively evaluated for impairment	•	19,525,482	•	6,445,773		1,945,521		4,961,363	•	517,311		33,395,450
	\$	20,080,004	\$	6,445,773	\$	1,945,521	\$	6,037,452	\$	517,311	\$	35,026,061

# **Notes to Financial Statements**

# Note 5. Loans Receivable (Continued)

						2	2017					
		١	lon-	Accrual Loa	ns							
	and	rrent Loans I 1 -30 Days Past Due		oans 31-90 ys Past Due	Loa	ans 91+ Days Past Due		al Past Due and Non- crual Loans	C	Current Loans		Total Loans
Rental housing	\$	11,967	\$	_	\$	-	\$	11,967	\$	22,874,108	\$	22,886,075
Supportive housing	Ť	-	·	_	•	_	,	-	•	7,012,866	•	7,012,866
For sale housing		_		_		_		_		4,107,342		4,107,342
Community facility		_		193,283		_		193,283		6,939,626		7,132,909
Commercial real estate		_		-		_		-		2,463,924		2,463,924
Total loans	\$	11,967	\$	193,283	\$	-	\$	205,250	\$	43,397,866	\$	43,603,116
		١	Non-	Accrual Loa	ns	2	016	i				
	and	rrent Loans I 1 -30 Days Past Due		oans 31-90 ys Past Due	Loa	ans 91+ Days Past Due		al Past Due and Non- crual Loans	C	Current Loans		Total Loans
Rental housing	\$	14,774	\$	302,557	\$	-	\$	317,331	\$	19,762,673	\$	20,080,004
Supportive housing		-		-		-		-		6,445,773		6,445,773
For sale housing		193,815		-		-		193,815		1,751,706		1,945,521
Community facility		360,000		-		-		360,000		5,677,452		6,037,452
Commercial real estate						_				517,311		517,311
Total loans	\$	568,589	\$	302,557	\$	-	\$	871,146	\$	34,154,915	\$	35,026,061

# **Notes to Financial Statements**

# Note 5. Loans Receivable (Continued)

Information about nonaccrual and impaired loans as of and for the years ended June 30, 2017 and 2016, is summarized as follows:

		2017		
Rental	Supportive	For Sale	Community	
Housing	Housing	Housing	Facilities	Total
\$ 220,049	\$ -	\$ -	\$ 508,423	\$ 728,472
11,967	-	-	193,283	205,250
26,406	-	-	30,505	56,911
393,269	-	-	888,897	1,282,166
11,967	-	-	193,283	205,250
12,333	-	-	38,032	50,365
-	-	-	-	-
		2016		
Rental	Supportive	For Sale	Community	
Housing				
riousing	Housing	Housing	Facilities	Total
Tiousing	Housing	Housing	Facilities	Total
\$ 237,191	Housing \$ -	Housing \$ -	Facilities	Total \$ 953,280
\$ 237,191			\$ 716,089	\$ 953,280
\$ 237,191 317,331			\$ 716,089 360,000	\$ 953,280 677,331
\$ 237,191 317,331 28,463	\$ - - -	\$ - - -	\$ 716,089 360,000 47,466	\$ 953,280 677,331 75,929
\$ 237,191 317,331 28,463 565,889	\$ - - -	\$ - - -	\$ 716,089 360,000 47,466 1,182,372	\$ 953,280 677,331 75,929 2,210,220
	Housing  \$ 220,049     11,967     26,406     393,269     11,967     12,333     -  Rental	Housing Housing  \$ 220,049 \$ - 11,967 - 26,406 - 393,269 - 11,967 - 12,333	Rental Housing         Supportive Housing         For Sale Housing           \$ 220,049         \$ -         \$ -           \$ 11,967         -         -           26,406         -         -           393,269         -         -           11,967         -         -           12,333         -         -           -         -         -           2016         -         -	Rental Housing         Supportive Housing         For Sale Facilities         Community Facilities           \$ 220,049         \$ -         \$ -         \$ 508,423           \$ 11,967         -         -         193,283           \$ 26,406         -         -         30,505           \$ 393,269         -         -         888,897           \$ 11,967         -         -         193,283           \$ 12,333         -         -         38,032           -         -         -         -

No interest income was recognized on a cash basis during 2017 and 2016.

#### **Notes to Financial Statements**

# Note 5. Loans Receivable (Continued)

Impaired loans include loans modified in troubled debt restructurings where concessions have been granted to borrowers experiencing financial difficulties. These concessions could include a reduction of interest rate on the loan, payment extensions, forbearance or other actions intended to maximize collection. The following table presents impaired loans classified as troubled debt restructurings and the financial effects of troubled debt restructurings for the years ended June 30, 2017 and 2016:

					2017				
		Pre	e-Modification	Po	st-Modification				Lost
	Number of	(	Outstanding		Outstanding	F	orgiven	I	nterest
	Loans	L	oan Balance	l	₋oan Balance	F	Principal		Income
		_		_		_		_	
Community facilities	1	\$	360,000	\$	-	\$	48,335	\$	_
					2016				
		Pro	e-Modification	Po	st-Modification				Lost
	Number of	(	Outstanding	Outstanding		Forgiven		Interest	
	Loans Loan Balance		oan Balance	I	₋oan Balance	Principal			Income
Community facilites	2	\$	553,815	\$	553,815	\$	-	\$	(18,263)

During the fiscal year ended June 30, 2017, one community facilities loan with an outstanding balance of \$360,000 was modified to provide a forgiveness of principal totaling \$48,335, and the remaining principal balance was paid by the borrower. This loan was a 2016 troubled debt restructuring that was restructured again during 2017 to grant additional concessions.

As of June 30, 2016, one community facilities loan with an outstanding balance of \$193,815 was modified to provide a payment forbearance, and one community facilities loan with an outstanding balance of \$360,000 was modified to extend the maturity date. Both loans were 2015 troubled debt restructurings that were restructured again during 2016 to grant additional concessions.

In its estimate of the specific allowance for loan losses, management considers the probability of troubled debt restructurings and its impact on expected cash flows in accordance with the loan policies and impaired loans guidance for troubled debt restructurings.

#### Note 6. Concentration of Credit Risk

As of June 30, 2017, all of the Loan Fund's loans receivable was due from borrowers located throughout Florida. Therefore, the Loan Fund's exposure to credit risk is significantly affected by changes in the economy and real estate markets in Florida.

# **Notes to Financial Statements**

# Note 7. Notes Payable, Bonds Payable and Lines of Credit

Notes payable, bonds payable and lines of credit are unsecured and include amounts due to foundations, individuals, financial institutions, corporations, religious organizations, the federal CDFI Fund and trade associations. The Loan Fund's obligations under notes payable, bonds payable and lines of credit at June 30, 2017 and 2016, consist of the following amounts:

,	2017	2016
Unsecured:		
2.0%: Three (3) investment bonds payable, interest only,		
payable annually, maturities through 2020.	\$ 2,000,000	\$ 2,000,000
2.0%: Three (3) and Two (2), respectively, investment bonds payable,		
interest only, payable annually, maturities 2024 through 2026.	1,500,000	1,000,000
2.5%: One (1) note payable, interest only, payable quarterly,		
matures April 2020.	2,000,000	2,000,000
2.25%: One (1) line of credit, interest only, payable quarterly,		
with \$750,000 annual principal payments beginning December 2019,		
matures December 2023.	3,000,000	1,500,000
2.75%: One (1) line of credit, interest only, payable quarterly,		
with \$250,000 annual principal payments beginning July 2017,		
payable annually, matures July 2019.	1,000,000	1,000,000
2.25%: Two (2) convertible lines of credit, interest only,		
payable quarterly, matures November 2017.	5,000,000	5,000,000
2.50%: One (1) note payable, interest only, payable quarterly,		
with four consecutive \$375,000 biennial principal payments		
beginning May 2017, final \$500,000 principal payment		
in May 2025 at maturity.	1,625,000	2,000,000
3.0%: One (1) note payable, interest only, payable quarterly,		
with four \$909,091 annual principal payments beginning Sept 2021,		
matures September 2024.	3,636,364	3,636,364
2.25%: One (1) line of credit, interest only, payable quarterly,		
matures December 2023.	1,000,000	-
3.0%: One (1) note payable, interest only, payable quarterly,		
matured April 2017.	-	1,000,000
0%-1.9%: Six (6) and seven (7) notes payable;		
various maturities through January 2022.	274,040	204,040
2.0%-2.9%: Nineteen (19) and seventeen (17) notes payable		
and lines of credit, interest only, maturities through November 2020.	3,703,000	3,663,000
3.0%: Eight (8) and nine (9) notes payable and lines of credit, principal		
and interest or interest only, payable periodically, various maturities		
through March 2026.	1,362,500	1,372,500
	26,100,904	24,375,904
Less current portion	(6,707,500)	
	\$ 19,393,404	\$ 20,852,904

# **Notes to Financial Statements**

# Note 7. Notes Payable, Bonds Payable and Lines of Credit (Continued)

Principal maturity requirements on notes payable subsequent to June 30, 2017, are as follows:

Years ending June 30:	
2018	\$ 6,707,500
2019	2,855,000
2020	5,572,040
2021	1,215,000
2022	2,429,091
Thereafter	7,322,273
	\$ 26,100,904

**Undisbursed commitments to borrow:** In the ordinary course of business, the Loan Fund has entered into lines of credit, which includes undisbursed commitments to borrow. Undisbursed commitments to borrow and the outstanding balances at June 30, 2017, are as follows:

	Total Line of Credit			ine 30, 2017 Outstanding
Unsecured revolving line of credit with HSBC Bank USA at a 2.25% interest rate with a maturity date of December 31, 2021, and a draw period through December 31, 2017.	\$	4,000,000	\$	1,000,000
Unsecured revolving line of credit with TD Bank at a 2.25% interest rate with a maturity date of December 18, 2023, and a draw period	Ψ	4,000,000	Ψ	1,000,000
through December 18, 2018.		6,000,000		3,000,000
Unsecured revolving line of credit with Bank United at a floating interest rate of the prime rate less 1.25% with a floor of 2% and ceiling of 3%.				
The line of credit's draw period ended July 25, 2016 and matures on				
July 25, 2019.		2,000,000		1,000,000
Unsecured line of credit with Comerica at a floating interest rate of				
1-Month LIBOR plus 1.75% and matures on January 1, 2020.		1,000,000		250,000
Unsecured line of credit with Mercantil at a 2% interest rate with				
a maturity date of May 21, 2021.		250,000		-
Unsecured line of credit with Mercantil at a 2% interest rate with				
a maturity date of March 20, 2024.		250,000		250,000
Unsecured line of credit with Sabadell United Bank at a 3% interest				
rate with a maturity date of January 26, 2021.		250,000		-
	\$	13,750,000	\$	5,500,000

# **Notes to Financial Statements**

#### Note 8. Other Liabilities – Equity Equivalent Investments

The Organization has outstanding amounts due under equity equivalent subordinated promissory note agreements at June 30, 2017 and 2016, as follows:

	2017	2016
BBVA Compass, 2% interest only, payable quarterly. Initial ten year term; unsecured; subordinated, and initially matures December 2025, with annual maturity terms thereafter.  Wells Fargo, 2% interest only, payable quarterly. Initial ten year	\$ 5,000,000	\$ 5,000,000
term; unsecured; subordinated, and initially matures		
June 2023, with annual maturity terms thereafter.	2,500,000	2,500,000
Regions Bank, 2% interest only, payable quarterly. Initial ten year		
term; unsecured; subordinated and matures in January 2018.	500,000	500,000
Regions Bank, 2% interest only, payable annually. Initial ten year		
term; unsecured; subordinated and matures in July 2018.	500,000	500,000
Raymond James Bank, 2% interest only, payable quarterly. Initial		
ten year term, unsecured; subordinated and initially matures in		
December 2023, with five year extended maturity thereafter.	500,000	500,000
	9,000,000	9,000,000
Less current portion	(1,000,000)	(1,000,000)
	\$ 8,000,000	\$ 8,000,000

These notes are subordinated to all other debt of the Loan Fund.

Principal maturity requirements on equity equivalent investments subsequent to June 30, 2017, are as follows:

Years ending	g June 30:
2018	

2018	\$ 1,000,000
2019	-
2020	-
2021	-
2022	-
Thereafter	8,000,000
	\$ 9,000,000

#### **Notes to Financial Statements**

# Note 9. Temporarily Restricted Net Assets

Temporarily restricted net assets at June 30, 2017 and 2016, are as follows:

	 2017	2016
Healthy food access initiative:		
Loan capital grants	\$ 194,465	\$ 1,800,000
Program expense grants	 122,000	12,000
	\$ 316,465	\$ 1,812,000

The Reinvestment Fund, through the JPMorgan Chase Foundation CDFI Cluster Demonstration Program, and the CDFI Fund provided loan capital grants for the healthy food access initiative as of June 30, 2017 and 2016.

Florida Partnership for Healthy People and Healthy Places, ReFresh and Allegany Ministries provided grants for program expenses related to healthy food access initiative as of June 30, 2017 and 2016.

#### Note 10. Commitments

Commitments to extend credit: In the normal course of business to meet the financing needs of its borrowers the Loan Fund is a party to commitments to extend credit. Those instruments involve, to varying degrees, elements of credit, liquidity and interest rate risk in excess of the amount recognized in the statement of financial position. The Loan Fund uses the same credit policies in making commitments to extend credit as it does for extension of credits recorded in the statements of financial position. The Loan Fund's exposure to credit loss in the event of nonperformance by the other party for commitments to extend credit is represented by the contractual amount of those instruments.

Commitments to extend credit include new loan commitments and line of credit agreements to lend to a borrower as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses. Since many of the commitments may expire without being fully drawn upon, the total commitment amounts do not necessarily represent future cash requirements. There were twelve new loan commitments at June 30, 2017, for \$10,978,000 and six new loan commitments at June 30, 2016, for \$4,616,000. In addition, undisbursed borrowers' lines of credit approximated \$12,706,000 and \$12,988,000 (see Note 5) at June 30, 2017 and 2016, respectively.

The Loan Fund evaluates each borrower's creditworthiness on a case-by-case basis. The amount of collateral obtained, if any, is based on management's credit evaluation of the borrower.

#### **Notes to Financial Statements**

#### Note 11. Lease Commitments

The Loan Fund leases its office site and other office equipment. These leases have remaining terms of one to five years and are accounted for as operating leases. Rent expense under the said leases was approximately \$104,000 for the years ended June 30, 2017 and 2016, respectively, and is included in occupancy and office and administrative in the accompanying statements of functional expenses. Commitments for future rentals, by year and in the aggregate, to be paid as of June 30, 2017, are as follows:

Years 6	Filaling	Julie	JU.

2018	\$ 28	8,565
2019	14	4,972
2020	15	5,422
2021	15	5,884
2022	1	4,960
	\$ 89	9,803

#### Note 12. Employee Retirement Plan

The Loan Fund has a defined contribution retirement plan for employees, which permits pre-tax contributions to the plan by participants pursuant to Section 403(b) of the Internal Revenue Code up to the legal maximums, as defined. The Loan Fund makes contributions based on a formula set forth in its personnel policies. Participants are immediately vested in their contributions and the Loan Fund's contributions. The Loan Fund made contributions to the plan for the fiscal years ending June 30, 2017 and 2016, of approximately \$164,000 and \$137,000, respectively, which are included in payroll and related costs in the accompanying statements of activities.

#### Note 13. Fair Value Measurements

The fair value measurement accounting literature provides a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The three levels are defined as follows:

- Level 1: Quoted market prices in active markets for identical assets or liabilities.
- **Level 2:** Observable market-based inputs or unobservable inputs that are corroborated by market data.
- **Level 3:** Unobservable inputs that are not corroborated by market data.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement on a recurring or nonrecurring basis.

# **Notes to Financial Statements**

# Note 13. Fair Value Measurements (Continued)

The fair values of assets measured at fair value on a recurring basis during the years ended June 30, 2017 and 2016, are as follows:

	2017								
	Level 1			Level 2		Level 3		Total	
Mutual funds:									
Short-term bonds	\$	722,923	\$	-	\$	-	\$	722,923	
Debt securities:  Domestic corporate  debt securities				2 200 400				2.200.400	
Foreign corporate		-		2,366,166		-		2,366,166	
debt securities		-		53,840		-		53,840	
		-		2,420,006		-		2,420,006	
	\$	722,923	\$	2,420,006	\$	-	\$	3,142,929	
			2016						
		Level 1		Level 2		Level 3		Total	
Mutual funds: Short-term bonds	\$	686,882	\$		\$	-	\$	686,882	
Debt securities:  Domestic corporate									
debt securities Foreign corporate		-		2,381,850		-		2,381,850	
debt securities		_		143,236		_		143,236	
	-	-		2,525,086		-		2,525,086	
	\$	686,882	\$	2,525,086	\$	-	\$	3,211,968	

The fair value of actively traded investment securities are based on quoted market prices. Fair value of inactively traded investment securities are based on quoted market prices of similar securities or based on observable inputs like interest rates using either a market or income valuation approach and are generally classified as Level 2.

#### **Notes to Financial Statements**

# Note 13. Fair Value Measurements (Continued)

The fair values of assets measured at fair value on a nonrecurring basis during the years ended June 30, 2017 and 2016, are as follows:

					20	17			
•								Pr	ovision for
								Lo	an Losses
		Level 1		Level 2			Level 3	(R	ecoveries)
Impaired loans	\$	_	\$		<u>.</u>	\$	424,800	\$	83,623
					20	16			
								Pr	ovision for
								Lo	an Losses
		Level 1		Level 2			Level 3	(R	ecoveries)
	•		•			•	4 007 050	•	04.000
Impaired loans	\$	-	\$			\$	1,237,352	\$	64,096

Impaired loans include certain loans for which an allowance for loan losses has been calculated based upon the fair value of underlying real estate collateral. The allowance for loan losses was calculated by reference to real estate appraisals that used a combination of cost, market and income approaches to valuation and/or reported tax assessed values, adjusted to reflect management's estimate of selling costs. In some cases, appraised values were adjusted based on management's assessment of changes in market conditions since the appraisal date.

Non-accrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. Impaired loans include commercial loans that are individual evaluated for impairment and deemed impaired (i.e., individually classified impaired loans) as well as troubled debt restructurings for all loan portfolio segments. The sum of non-accrual loans and loans past due 90 days still on accrual will differ from the total impaired loan amount.

#### Note 14. Subsequent Event

In September 2017, the Loan Fund was awarded a \$776,500 Core Financial Assistance award and a \$1,000,000 Healthy Foods Financing Initiative Financial Assistance award from the United States Department of Treasury's CDFI Fund towards its lending programs.

In September 2017, the Loan Fund closed a \$30,000,000 long-term secured bond loan from Opportunity Finance Network through the United States Department of Treasury's CDFI Fund Bond Guarantee program towards its lending program. As of October 30, 2017, \$0 is outstanding on this bond agreement.

In September 2017, the Loan Fund was awarded a three-year \$5,000,000 grant from JPMorgan Chase Foundation in support of PRO Neighborhoods: Rental Housing Innovations.

# Schedule of Expenditures of Federal Awards Year Ended June 30, 2017

Grantor/Pass-Through/Program Title	Contract or Grant Number	Federal CFDA #	Grant Period	E	Federal xpenditures
Federal awards:					
U.S. Department of the Treasury passed through the					
Community Development Financial Institutions Fund -					
Community Development Financial Institutions Program	161FA020535	21.020	09/27/2016 - 06/30/2020	\$	2,000,000
Community Development Financial Institutions Program	151FAD13704	21.020	09/10/2015 - 06/30/2019		1,500,000
Total expenditures of federal awards				\$	3,500,000

See notes to schedule of expenditures of federal awards.

# Notes to Schedule of Expenditures of Federal Awards

#### Note 1. Basis of Presentation

The accompanying schedule of expenditures of federal awards (the Schedule) includes the federal award activity of Florida Community Loan Fund, Inc. (the Organization) under a program of the federal government for the year ended June 30, 2017. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Organization.

# Note 2. Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Pass-through entity identifying numbers (contract or grant number) are presented where available.



**RSM US LLP** 

# Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

To the Board of Directors Florida Community Loan Fund, Inc. Orlando, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Florida Community Loan Fund, Inc., which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 30, 2017.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered Florida Community Loan Fund's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Florida Community Loan Fund's internal control. Accordingly, we do not express an opinion on the effectiveness of Florida Community Loan Fund's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Florida Community Loan Fund's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

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# **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

RSM US LLP

Orlando, Florida October 30, 2017



**RSM US LLP** 

# Independent Auditor's Report on Compliance for Major Federal Program; Report on Internal Control Over Compliance

To the Board of Directors Florida Community Loan Fund, Inc. Orlando, Florida

# Report on Compliance for Each Major Federal Program

We have audited Florida Community Loan Fund, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on Florida Community Loan Fund, Inc.'s major federal program for the year ended June 30, 2017. Florida Community Loan Fund, Inc.'s major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on compliance for Florida Community Loan Fund, Inc.'s major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about Florida Community Loan Fund, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of Florida Community Loan Fund, Inc.'s compliance.

#### **Opinion on Each Major Federal Program**

In our opinion, Florida Community Loan Fund, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended June 30, 2017.

#### **Report on Internal Control Over Compliance**

Management of Florida Community Loan Fund, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered Florida Community Loan Fund, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of Florida Community Loan Fund, Inc.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

PSM VS LLP

Orlando, Florida October 30, 2017

# Schedule of Findings and Questioned Costs Year Ended June 30, 2017

Section I. Summary of Auditor's Results		
Financial Statements:		
Type of auditor's report issued:	Unmodifi	<u>led</u>
Internal control over financial reporting:		
· Material weakness(es) identified?	Yes	X_No
- Significant deficiency(ies) identified?	Yes	X None Reported
Noncompliance material to financial statements noted?	Yes	X_No
Federal Awards:		
Internal control over major programs:		
<ul><li>Material weakness(es) identified?</li></ul>	Yes	XNo
· Significant deficiency(ies) identified?	Yes	X None Reported
Type of auditor's report issued on compliance for		
major programs:	Unmodifi	ied_
Any audit findings disclosed that are required		
to be reported in accordance with		
Section 2 CFR 200.516(a)?	Yes	X No
(Continued)		
(Continued)		

# Schedule of Findings and Questioned Costs Year Ended June 30, 2017

	•						
Section I.	Summary of Auditor's Results (Continu	ed)					
Identification of	of major programs:						
Federal Awar	<u>ds</u>						
CFDA Numbe	DA Number Name of Federal Program or Cluster						
21.020		Community Development Financial Institutions Program					
	old used to distinguish between Type B Federal Programs	\$750,000					
Auditee qualified as low-risk auditee? Yes X No							
Section II.	Financial Statement Findings						
No matters we	ere reported.						
Section III.	Findings and Questioned Costs for Fe	deral Awards					
No matters we	ere reported						
Section IV.	Other Reporting						
1. No Correcti	ve Action Plan is presented because there	were no findings re	equired to be re	eported			

- No Corrective Action Plan is presented because there were no findings required to be reported under the Federal Single Audit Act.
- 2. No Summary Schedule of Prior Audit Findings is presented because there were no prior audit findings related to federal awards.
- 3. There was no management letter or control deficiency letter issued for the year ended June 30, 2017, and there were no matters required to be reported in these letters.